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YOUR NEXT
Home



SOUTHERNLUXLIVING.COM

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MEET THE BUILDER

HANK MCCULLOUGH IS FOUNDER AND OWNER OF **URBAN BUILDING SOLUTIONS** IN RALEIGH, NC. HE WAS BORN AND RAISED IN AIKEN, SC AND THEN ATTENDED WINTHROP UNIVERSITY IN ROCK HILL, SC WHERE HE EARNED A B.S. IN BUSINESS ADMINISTRATION IN 1992.

AFTER COMPLETING HIS FORMAL EDUCATION, HANK MOVED TO THE RALEIGH-DURHAM AREA TO TAKE ADVANTAGE OF THE UNEQUALLED OPPORTUNITIES THERE FOR WORK AND LIFESTYLE. HE BEGAN WORKING IN SALES, STARTING OFF IN THE MOBILE HOME INDUSTRY SERVING DEALERS AS A SALES REPRESENTATIVE, AND THEN REPRESENTED A LOCAL BRICK MANUFACTURER BY SELLING MATERIAL TO CUSTOM BUILDERS. AS THE ECONOMY CHANGED IN 2007, HE EARNED HIS NORTH CAROLINA GENERAL CONTRACTOR'S LICENSE IN ORDER TO DIRECT HIS CAREER TOWARD WHAT HE ALWAYS WANTED TO DO.

HANK INITIALLY BUILT CUSTOM HOMES IN SEVERAL AREAS OF THE TRIANGLE WHILE HE LIVED IN SOUTHERN WAKE COUNTY. AS THE DEMAND FOR NEW CONSTRUCTION GREW IN DOWNTOWN RALEIGH, HE BEGAN TO FOCUS ON THE FIVE POINTS AREA PERFORMING RENOVATIONS AS WELL AS NEW CONSTRUCTION. LOVING THE ENERGY OF THE CITY, HE MOVED INTO THE AREA HIMSELF. THIS HAS ALSO FACILITATED HIS ABILITY TO GIVE HIS FULL ATTENTION TO EACH JOB SITE EVERY DAY.

MOST RECENTLY, HANK'S FOCUS IS INSIDE THE BELTLINE, SPECIALIZING IN TEAR DOWNS/NEW CONSTRUCTION AS WELL AS RENOVATIONS AND ADDITIONS. PRICE POINTS ARE TYPICALLY \$700K - \$1M. EACH PROJECT RECEIVES A UNIQUE AND CUSTOM APPROACH THAT IS DESIGNED TO FIT THE PRESENT ARCHITECTURE OF THE PARTICULAR NEIGHBORHOOD.

ON A PERSONAL NOTE, HANK IS AN AVID TENNIS PLAYER AND A FREQUENT SPONSOR OF RALEIGH RACQUET CLUB AS WELL AS RALEIGH PRO LEAGUE. AS A MEMBER OF HOPE COMMUNITY CHURCH, HE SERVES AS A VOLUNTEER ON A REGULAR BASIS. HANK LIVES IN FIVE POINTS WITH HIS WIFE CINDY (AND HOUND DOG HUCK!) AND HAS AN ADULT SON WHO LIVES IN THE AREA.

UBSOLUTIONS.ORG



MEET THE LISTING AGENT

ALLISON CAUDLE ABBOTT IS THE OWNER AND BROKER-IN-CHARGE AT **SOUTHERN LUX LIVING**.

RAISED IN RALEIGH AS THE MIDDLE CHILD OF THREE DAUGHTERS, ALLISON CAUDLE ABBOTT GREW UP WATCHING HER PARENTS BALANCE FAMILY LIFE WITH BUSINESS OWNERSHIP. SHE FOLLOWED IN THEIR FOOTSTEPS, NOW SPLITTING HER TIME BETWEEN HER ROLE AS MOM OF TWO DAUGHTERS IN HER NEWLY BLENDED FAMILY AND HER ROLE AS THE OWNER AND BROKER-IN-CHARGE AT SOUTHERN LUX LIVING.

A REALTOR® / BROKER SINCE 2007, ALLISON IS IN HOT DEMAND, SERVING THE REAL ESTATE NEEDS OF THE TRIANGLE AND SURROUNDING AREAS. SHE CO-OPENED AN INTERNATIONAL REAL ESTATE COMPANY IN 2014, WHICH GREW TO OVER 50 AGENTS, CLOSING OVER 800 HOUSES A YEAR. ALLISON HERSELF HAS BEEN LISTED AMONG THE TOP AGENTS IN THE NORTH CAROLINA, HAVING SOLD OVER \$300 MILLION IN REAL ESTATE. SHE HOLDS MULTIPLE AWARDS FOR BEING TOP PRODUCER IN THE INDUSTRY.

"I TRULY LOVE WHAT I DO," SAYS ALLISON. "I LISTEN, I'M PATIENT, I EDUCATE, I HELP, I DO WHAT I SAY I'M GOING TO DO, AND I'M THERE UNTIL THE END. WORKING WITH BUYERS AND SELLERS IS SUCH A DEEP PASSION OF MINE. STAGING HOMES, WATCHING PEOPLE FALL IN LOVE WITH A HOME, HEARING STORIES OF HOW COUPLES MET, MEETING THE ENTIRE FAMILY, HEARING SQUEALS OF KIDS AS THEY PICK THEIR ROOMS DURING THE FINAL WALK-THROUGH, WATCHING SELLERS GLOW WITH PRIDE AS THEY GIVE ME A TOUR OF THEIR HOME—FOR ME, THIS IS WHAT IT'S ALL ABOUT."

HER GOAL IS NOT ONLY 100% CUSTOMER SATISFACTION, BUT ALSO ACHIEVING 100% PERSONAL SATISFACTION IN THE HOME/WORK LIFE BALANCE. "ANYWHERE MY FAMILY IS, IS HOME," SAYS ALLISON, AS SHE DEMONSTRATES HOW WORKING MOTHERS CAN BALANCE THE EXCITING DEMANDS OF A CAREER WITH THE COMFORTS OF FAMILY LIFE.

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MEET THE VP OF CONSTRUCTION



WOODY BROWNING IS THE VP OF CONSTRUCTION AT **URBAN BUILDING SOLUTIONS**. HE COMES FROM A FAMILY OF BUILDERS, AS BOTH HIS FATHER AND GRANDFATHER MADE THEIR CAREERS IN THE CONSTRUCTION OF RESIDENTIAL AND COMMERCIAL PROJECTS.

WOODY STARTED IN THE HOUSING INDUSTRY IN 1996 AND HAS EXPERIENCE IN VARIOUS SPECIALTIES. HE OWNED AND MANAGED A COMPANY PERFORMING ALL ASPECTS OF RENTAL PROPERTY MAINTENANCE PRIOR TO JOINING HANK AT UBS.

ATTENTION TO DETAIL AND AN ABILITY TO PRIORITIZE ALL ASPECTS OF EACH PROJECT IS WOODY'S SPECIALTY AND WHAT MAKES HIM A VITAL PART OF OUR COMPANY. FROM BEGINNING TO END, HE WORKS WITH THE SUPPLIERS AND SUBCONTRACTORS THAT HELP MAKE EACH PROJECT A SHOWPIECE.

WOODY IS A PROUD HUSBAND AND FATHER OF HIS TWO CHILDREN. HE SPENDS HIS DOWNTIME AT THE BEACH AND HAVING COOKOUTS WITH FRIENDS.

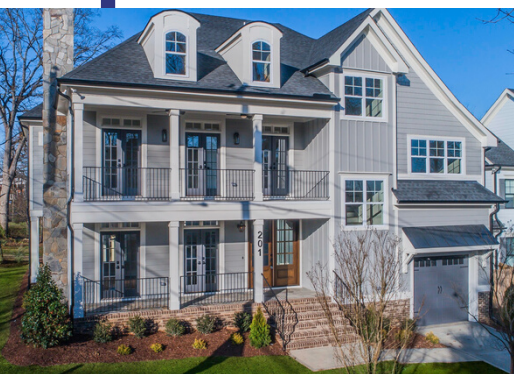




*Standard
Features*

EXTERIOR FEATURES

- FIBER CEMENT SIDING
- BRICK FOUNDATION
- MAILBOX AFFIXED TO HOUSE(IF ALLOWED)
- 100% VAPOR BARRIER IN CRAWL SPACE
- 50-YEAR ARCHITECTURAL SHINGLES
- GUTTERS W/ DOWNSPOUTS
- STONE FRONT PORCH FLOOR(WHEN APPLICABLE TO FLOOR PLAN)
- GAS LAMPS ON FRONT PORCH
- SHERWIN WILLIAMS PAINT (INTERIOR AND EXTERIOR)
- SINGLE HUNG INSULATED WINDOWS, CUSTOM GRID PATTERN
- LANDSCAPE PACKAGE FOR FRONT
- CENTIPEDE SOD IN ENTIRE YARD
- DRIVEWAY MADE OF CONCRETE
- PORCH OR PATIO (DEPENDING ON THE FLOOR PLAN WITH WOOD RAILINGS)
- HOT & COLD WATER FAUCET ON THE FRONT OR SIDE OF HOUSE



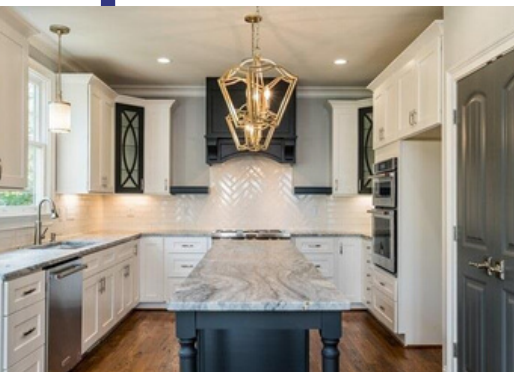
INTERIOR FEATURES

- GAS FIREPLACE IN FAMILY ROOM W/ DECORATIVE MANTLE & CHOICE OF TILE SURROUND)
- HAND STAINED 3.5" RED OAK HARDWOODS ON FIRST FLOOR, STAIRS AND SECOND FLOOR HALLWAY AND MASTER BEDROOM
- TILE FLOORING IN BATHROOMS, LAUNDRY ROOM, TUB AND SHOWER SURROUNDS
- CHOICE OF 3 INTERIOR PAINT COLORS
- SMOOTH CEILINGS
- CROWN MOLDING ON ENTIRE FIRST FLOOR (UPSTAIRS HALLWAY IF APPLICABLE)
- WASHER/DRYER CONNECTIONS
- 7" BASEBOARDS ON FIRST FLOOR AND 5 1/2 ON SECOND AND THIRD
- CHOICE OF INTERIOR DOOR STYLE (HOLLOW CORE) MUDROOM W/ BENCH, SHOE CUBBY & HOOKS (IF APPLICABLE)
- MAIN WATER CUTOFF VALVE INSIDE
- CUSTOM CLOSETS W/ WOOD SHELVING
- SMURF TUBE OVER FIRE PLACE FOR CABLE OUTLETS
- SPEAKERS IN LIVING AREA, KITCHEN AND PORCH
- CRAFTSMAN STYLE TRIM PACKAGE
- LINEN CLOSETS W/ WOOD SHELVING
- DEADBOLTS ON ALL EXTERIOR DOORS
- CAT6 CABLE IN ALL BEDROOMS AND LIVING ROOM
- PULL DOWN STAIRS IF NO WALK UP TO ATTIC



KITCHEN + UTILITY FEATURES

- CHEF'S KITCHEN FEATURING KITCHEN AID APPLIANCES*
- GRANITE OR QUARTZ COUNTERS
- 42" OVERHEAD CABINETS MADE OF 3/4" PLYWOOD
- SOFT CLOSE DRAWERS AND DOORS • PANTRY W/ WOOD SHELVING
- UNDER CABINET LIGHTING • RECESSED LIGHTS IN KITCHEN
- TRASH CAN DRAWER PULL OUT
- KITCHEN SINK ALLOWANCE
- PLUMBED FOR ICE MAKER
- BEVERAGE/WINE COOLER*
- GAS COOKTOP*
- WALL OVEN*
- MICROWAVE*
- DISHWASHER WITH UNDER 40 DECIBELS*
- GARBAGE DISPOSAL W/ PUSH BUTTON ACTUATOR ON COUNTER
- CERAMIC BACKSPLASH BETWEEN BASE AND UPPER CABINETS



BATH FEATURES

- GRANITE OR QUARTZ COUNTERTOPS IN ALL BATHS W/ UNDER MOUNT SINKS
- MOEN FAUCETS FOR SHOWERS AND SINKS
- GENTLEMAN HEIGHT VANITIES
- ADA APPROVED ELONGATED TOILETS
- ACRYLIC TUB BASE IN SECONDARY BATHROOMS
- FRAMELESS SHOWER IN MASTER WITH TILE FLOOR AND WALLS WITH SHAMPOO NICHE
- PEDESTAL SINK IN POWDER ROOM
- CERAMIC TILE SURROUND IN 2ND AND 3RD BATH SURROUNDS WITH ONE SHAMPOO NICHE IN EACH



OTHER STANDARD FEATURES

- RINNAI TANKLESS HOT WATER HEATER
- SEALED AND CONDITIONED CRAWL SPACE
- CONDITIONED AND SPRAY FOAMED ATTIC DECKING
- 1-YEAR BUILDER WARRANTY
- LENOX HVAC UNITS DUAL ZONED (GAS HEAT DOWNSTAIRS, ELECTRIC HEAT UPSTAIRS IF APPLICABLE) 14 SEER
- ATTIC PARTIALLY FLOORED FOR STORAGE, ALUMINUM PULL DOWN LADDER(IF APPLICABLE)
- GENERAL CONTRACTOR ON SITE DAILY TO MANAGE THE PROJECT
- HOMEOWNERS BOOK DETAILING ALL SUBCONTRACTORS, VENDORS, FINISHES AND WARRANTIES INCLUDED WITH THE HOME
- A DETAILED LIST OF ALL COLORS AND SELECTIONS MADE FOR FUTURE USE
- 1 SWITCH OPERATES ALL 4 FLOODLIGHTS (LOCATED BEHIND FRONT DOOR AND MBR DOOR)
- FLOOR DECKING IS GLUED, NAILED & SCREWED FOR LESS CREAKS
- 3 USB PORTS (KITCHEN, FAMILY ROOM & MASTER BEDROOM)
- MAHOGANY FRONT DOOR



An aerial photograph of a suburban neighborhood during the golden hour of sunset. The sky is filled with soft, wispy clouds, and the sun is low on the horizon, casting a warm glow over the scene. The houses are surrounded by trees with vibrant autumn foliage in shades of yellow, orange, and red. The overall atmosphere is peaceful and inviting.

*Visit the
Area*

VISIT THE AREA

CAMERON VILLAGE

CAMERON VILLAGE IS A MIX OF NEIGHBORHOODS AND A NEARBY SHOPPING CENTER. THE SHOPPING CENTER IS ONE OF RALEIGH'S FAVORITES WHEN IT COMES TO MEETING UP WITH FRIENDS, FAMILY AND ENJOYING TIME GATHERING TOGETHER WHILE SHOPPING AT FINE BOUTIQUES SELLING CLOTHING, HOME GOODS AND GIFTS. CAMERON VILLAGE ALSO IS HOME TO GREAT RESTAURANTS OFFERING OPTIONS FOR BREAKFAST, LUNCH AND DINNER.

THIS SHOPPING CENTER IS IMMERSSED INTO THE COMMUNITY ALLOWING RESIDENTS AND VISITORS THE ABILITY TO MAKE CAMERON VILLAGE PART OF THEIR LIVES, SEAMLESSLY.

SOME OF THE GREAT SHOPS AND RESTAURANTS CURRENTLY IN CAMERON VILLAGE INCLUDE:

AILLEA

AJISAI JAPANESE FUSION

ALTON LANE

ANTIQUES EMPORIUM

BAILEY'S FINE JEWELRY

BASSETT CUSTOM SHOP

BELLA MAR

BENELUX COFFEE

C.T. WEEKENDS

CAFE CAROLINA AND BAKERY

CAMERON BAR AND GRILL

CAMERON SPA AND NAILS

CANTINA 18

CAPITAL RUNWALK

CAROLINA LIGHTING & DESIGN

CAVA

CHOPT

FAB'RIK

FRANCESCA'S

GLOW RALEIGH

HARRIS TEETER

THE IMPECCABLE PIG

IVY & LEO

KALE ME CRAZY

LORI & LULU

MADISON

NEST INTERIORS

PALM AVENUE

PICCOLA ITALIA

RISE BISCUITS & DONUTS

SLT

SO-CA

STARBUCKS

TALBOTS

TAZZA KITCHEN

VILLAGE DELI & GRILL

WHICH WICH

INSTORE.

WOOF GANG BAKERY



VISIT THE AREA

FIVE POINTS

THE FIVE POINTS HISTORIC NEIGHBORHOODS WERE ORIGINALLY DEVELOPED IN THE LATE 1910'S THROUGH 1950'S. THESE HISTORIC NEIGHBORHOODS ARE A LOVELY CLUSTER OF SUBURBAN DEVELOPMENTS THAT ARE CENTERED ON THE FIVE POINTS INTERSECTION OF GLENWOOD AVENUE, FAIRVIEW AND WHITAKER MILL ROADS IN RALEIGH.

OFFERING MANY HOUSING STYLES AND OPTIONS, THERE ARE ALSO NUMEROUS SHOPPING CENTERS, RESTAURANTS AND LOCAL AMENITIES IN THE AREA FOR LOCAL RESIDENTS TO ENJOY.



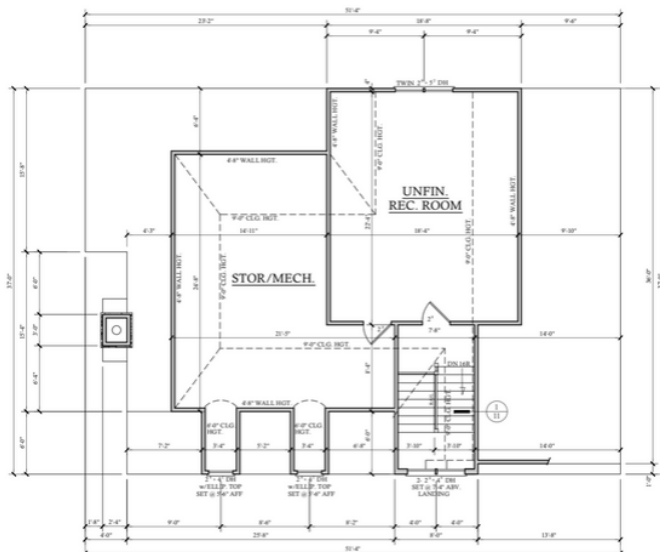
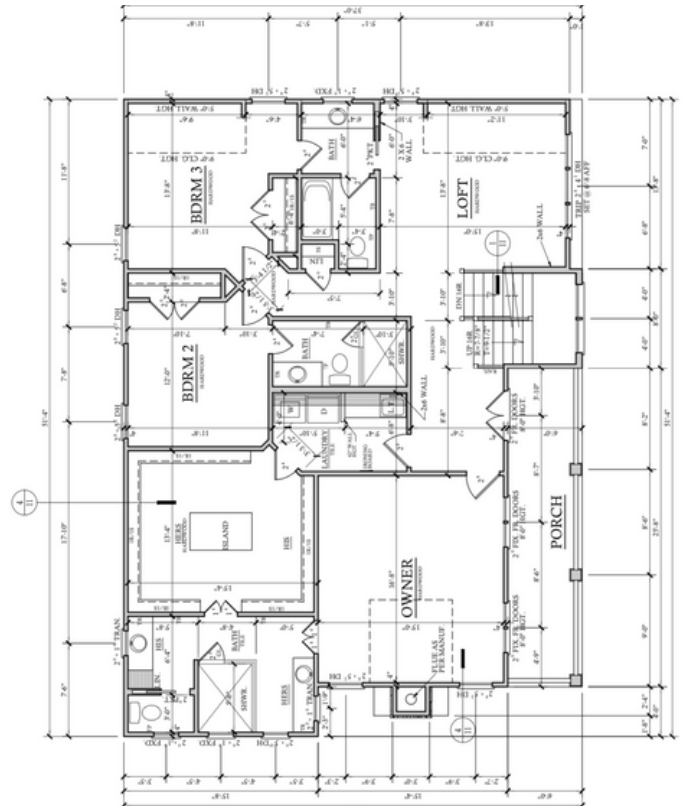
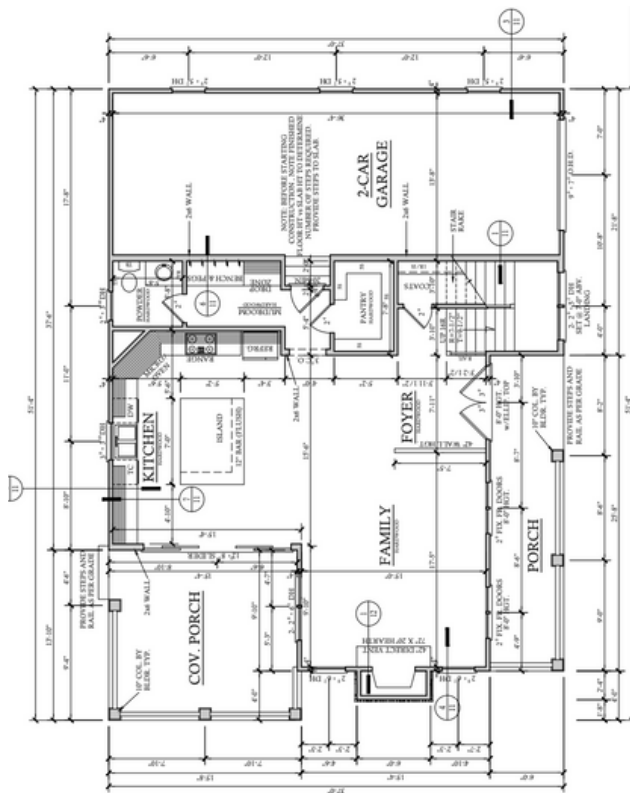


*Completed
Projects*

201 GEORGETOWN ROAD | RALEIGH



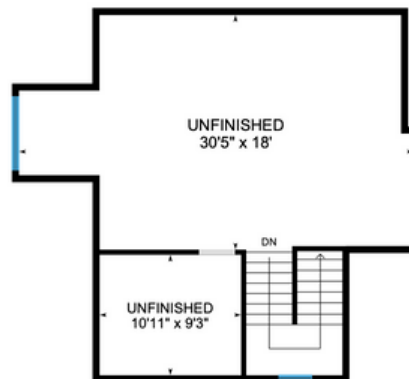
201 GEORGETOWN ROAD | RALEIGH FLOOR PLAN



203 GEORGETOWN ROAD | RALEIGH



203 GEORGETOWN ROAD | RALEIGH FLOOR PLAN



203.5 GEORGETOWN ROAD | RALEIGH



203.5 GEORGETOWN ROAD | RALEIGH FLOOR PLAN



2613 BEDFORD AVE | RALEIGH



2613 BEDFORD AVE | RALEIGH FLOOR PLAN



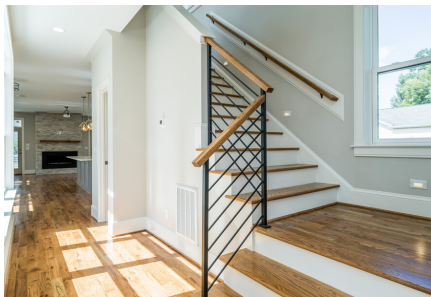
1512 SUNRISE AVE | RALEIGH



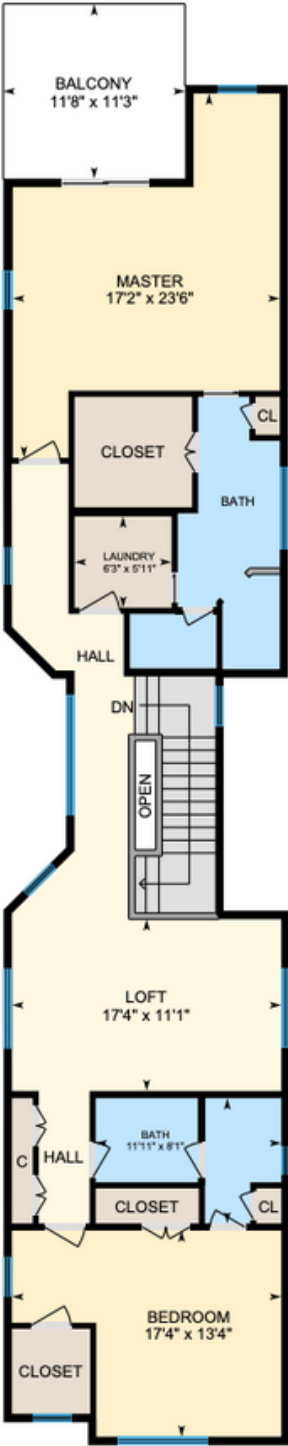
1512 SUNRISE AVE | RALEIGH FLOOR PLAN



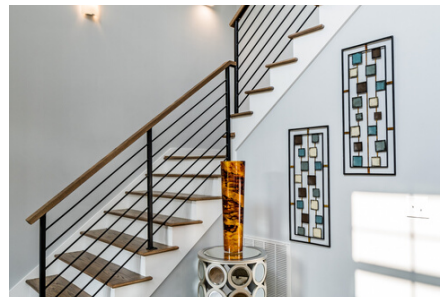
1514 SUNRISE AVE | RALEIGH



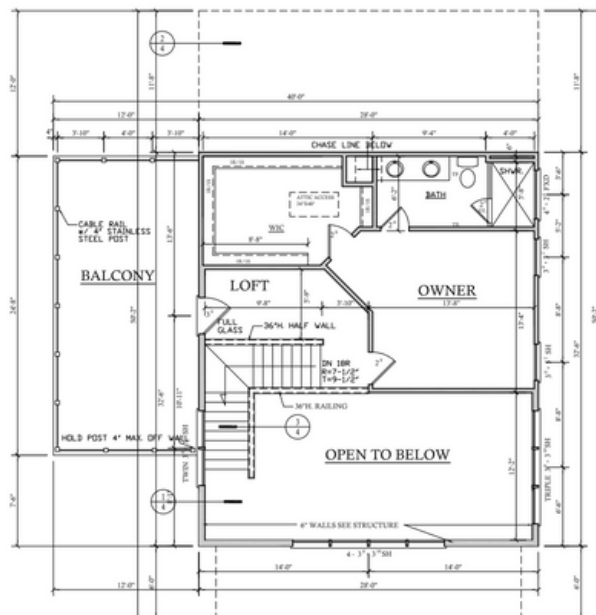
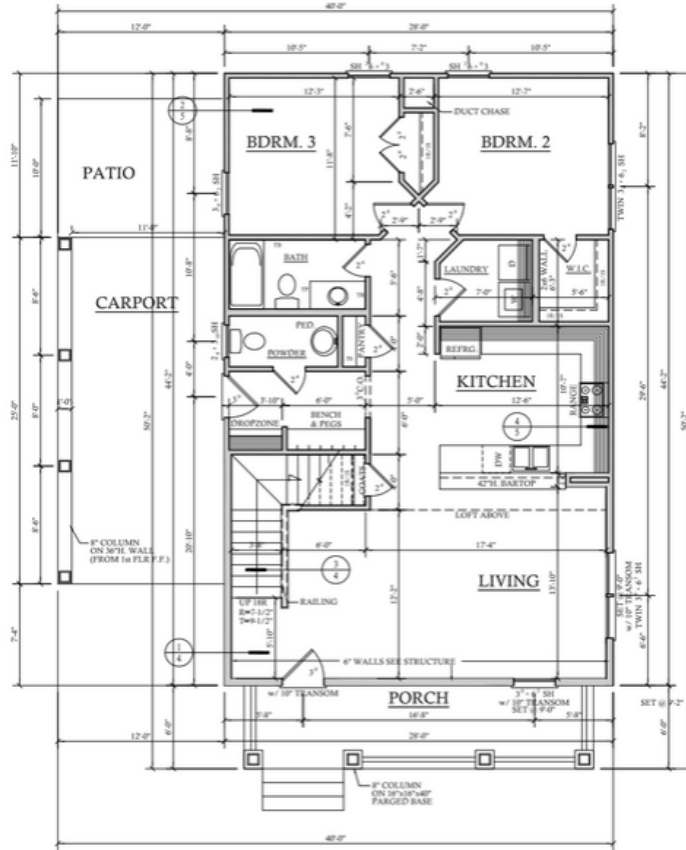
1514 SUNRISE AVE | RALEIGH FLOOR PLAN



1112 S BLOUNT STREET | RALEIGH




1112 S BLOUNT STREET | RALEIGH FLOOR PLAN



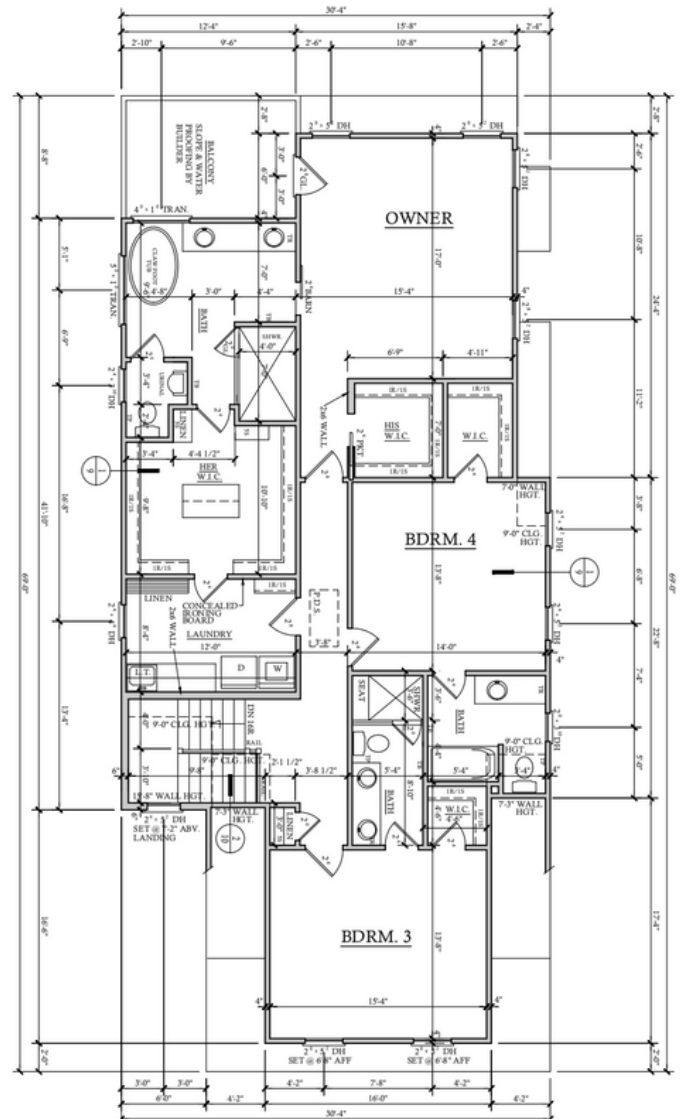
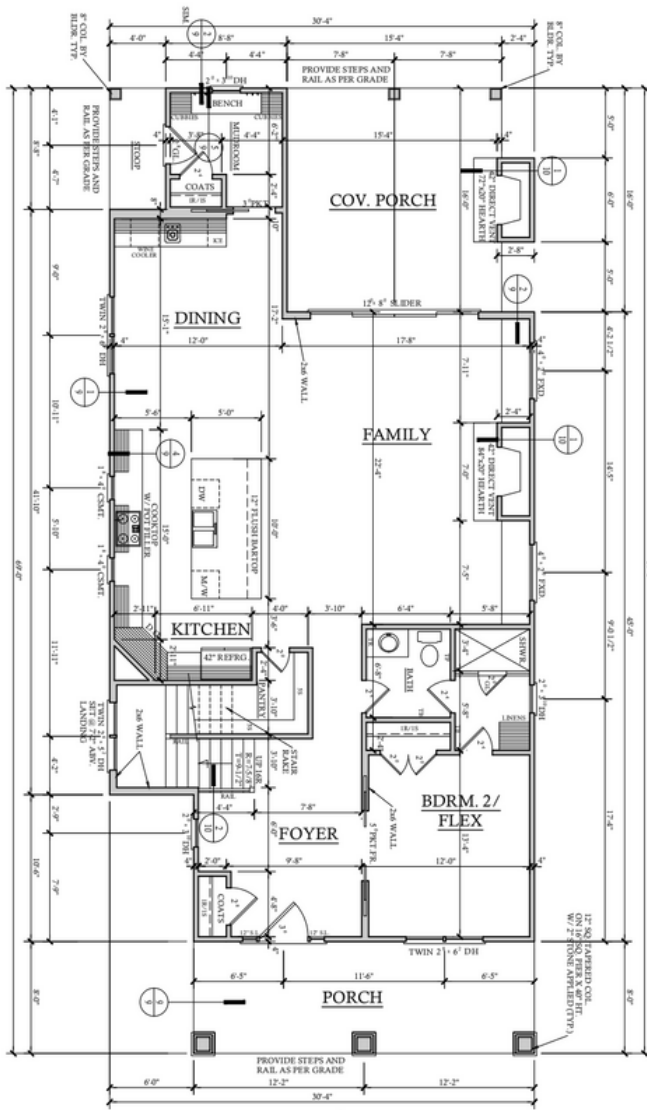
2408 KILGORE AVE | RALEIGH





*Active
Builds*

2504 BEDFORD AVE | RALEIGH





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